

Foreclosure & Short Sales

Course Outline

Equip yourself with the key skills in Real Estate and advance your knowledge in investing.

1 class per week for 6 weeks

WEEK 1

FINDING THE DEAL



WEEK 2

APPROACHING THE HOMEOWNER



WEEK 3

MARKETING & COMPENSATION



WEEK 4

NEGOTIATING WITH THE BANK



WEEK 5

SETTLEMENT STATEMENTS



WEEK 6

CLOSING THE DEAL

